2023-24 CDBG PUBLIC SERVICE NOFO ORIENTATION NSD-NOFO-22-007



Orientation Agenda

- Introduce City Staff
- NOFO Process Overview and Timeline
- Solicitation Transparency Policy
- Brief Overview of CDBG Rules and Eligibility
- Application Review Process and Evaluation Criteria



City of Phoenix Grants Administration Team

Wathsna Sayasane, Deputy Director **Jessica Gonzalez, Grants Compliance Administrator** Christina Edwards, Management Assistant II Gioia Bufkin, Contracts Specialist II Matt Utyro, Management Assistant II (Capital Improvement Projects) Melinda Jones, Project Manager Rachael Sugden, Project Management Assistant **Tennille Burton, Grants Compliance Supervisor** Alicia Rubio, Project Manager **Alicia Springs, Project Manager** Jennifer Emerson, Project Manager Rosemary Aguilar-Razo, Project Manager



- Applications must be for programs that serve low- and moderate-income Phoenix residents, and
- Meet the National Low- and Moderate-Income Objective and the eligible activity criteria.
- Agencies must provide <u>direct services</u> relative to the eligible activity criteria as described in the Public Services priorities.
- Applicants awarded 2022-23 CDBG Public Services funding must have:
 - A fully executed contract, and
 - Submitted and approved billing packets where at least 40 percent reimbursement has occurred by the application due date (December 20, 2022).



- This NOFO process is designed to focus on funding new programs and services or the expansion of existing programs and services.
- The purpose of the funding through this NOFO is to provide non-profit organizations that serve low- and moderate-income communities in Phoenix with funding to deliver critical programs and services.
- Maximum Request is \$30,000
- Funds must be expended by June 30, 2024



- NOFO can be downloaded: https://solicitations.phoenix.gov
- Applicants may submit more than one application for distinctly different programs with separate objectives and program beneficiaries. Applicants must develop separate applications
- No handwritten proposals will be accepted
- Two Separate Documents 1) Application Instructions (PDF) 2) Application (Word-fillable form)
- Applications are to be submitted in one Portable Document Format (PDF) and submitted in one email to nsd.procurement@phoenix.gov.



- Application and Addendum(s) must be signed by authorized representative of the agency or organization. (Prompt #8 on the application)
- List the solicitation number (NSD-NOFO-22-007) in the email subject line when submitting your application.
- Applications are due by <u>5:00pm (local Arizona time), Tuesday,</u>
 <u>December 20, 2022</u>
- Late applications will be disqualified



NOFO Timeline

December 2, 2022 (by 3:00pm AZ time)	Last day to submit questions
December 6, 2022 (by 3:00pm AZ time)	Q&A Addendum posted to website
December 20, 2022 (by 5:00pm AZ time)	Application due
January 2023	Eligibility reviews
January 2023	Technical reviews
February-March 2023	Committee scoring/presentations
April-May 2023	City Council approval
June 2023	Agency Pre-Contract Orientation
July 1, 2023	Funding available



Solicitation Transparency Policy

Phoenix City Code, Chapter 43, Section 43-36

- Effective: From date and time NOFO was issued (11/04/2022) until contract award by City Council.
- All Applicants and their representatives will only discuss matters of this NOFO with the Procurement Officer
- Discussion may occur with the Mayor, City Council members, Deputy City Managers, Neighborhood Services staff, etc. ONLY at public meetings as requested in writing through the Procurement Officer.



Solicitation Transparency Policy

- Applicants may continue to discuss business that is unrelated to the NOFO with City staff.
- Applicants that violate this policy will be disqualified.
- All questions must be directed, in writing, to the Procurement Officer (nsd.procurement@phoenix.gov).



Questions and Answers (Q&A)

- Submit written questions by <u>Friday</u>, <u>December 2</u>, <u>2022</u>
 - 3:00pm local Arizona time
 - Email: <u>nsd.procurement@phoenix.gov</u>
 - Include the NOFO solicitation number (NSD-NOFO-22-007) in the email subject line
- Written questions ONLY
 - Some questions may be answered verbally today
 - Written answers supersede verbal answers
 - All questions and responses will be published via an Addendum
- Q&A addendums available at: https://solicitations.phoenix.gov/Solicitations/Details/1370



Addenda

- Any changes to this NOFO will be in the form of an Addendum, available at
 - https://solicitations.phoenix.gov/Solicitations/Details/1370
- The Applicant must acknowledge receipt of any/all Addendum by signing and returning the document with the completed and signed application and all required documents.
- It is the Applicant's responsibility to visit the City's website for update(s) to this solicitation at: https://solicitations.phoenix.gov



OVERVIEW OF COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG) AND PUBLIC SERVICES PROGRAM



CDBG: A Brief History

- 1974: Legislation enacted
- 1975: Phoenix receives an allocation
 - Funds managed by U.S. Department of Housing and Urban Development (HUD)
 - Formula grants to entitlement communities such as Phoenix



CDBG Purpose

To develop viable, urban communities by providing decent housing and a suitable living environment, and by expanding economic opportunities, primarily for low- and moderate-income individuals.



CDBG National Objectives

Three ways to meet the CDBG National Objective:

- Income-based: Clients served earn less than 80% of median income
- <u>Area-based</u>: Program targets clients residing in distinct low-income census tracts
- Presumed benefit: Clients are 'presumed' to be low-income: elderly, severely disabled adults, abused children or homeless individuals, persons with AIDS, migrant farm workers, battered spouses



Nonprofit organizations

Including faith-based organizations

Neighborhood organizations

Must be incorporated as a nonprofit

Public or Charter schools

 Must be located in and contribute to revitalization efforts in one of the city's targeted areas or the student population must primarily reside in a targeted neighborhood



 Agency <u>must</u> serve low- and moderate-income Phoenix residents.

 Programs must provide <u>direct</u> services to clients.



- Must:
 - Be incorporated in Arizona as a nonprofit at time of application
 - Be in good standing with the Arizona Corporation Commission
 - Be registered in the System for Award Management (SAM.gov) or provide proof they have initiated SAM.gov registration
 - Have a Unique Entity Identifier (UEI) number at time of application submission
- DO NOT have to be a 501(c)3



2022-2023 CDBG Public Service Awardees

- Applicants awarded 2022-23 CDBG Public Services funding <u>must have</u>:
 - A fully executed contract, and
 - Submitted and approved billing packets where at least
 40 percent reimbursement has occurred by the application due date (December 20, 2022).



Ineligible Activities

- Services to non-Phoenix residents
- Services that do not benefit low- and moderate-income individuals
- Services that promote religion
- Political activities
- Stipends
- Marketing
- Fundraising
- Equipment, fixtures, motor vehicles, furnishings or other personal property not an integral structural fixture is generally ineligible
- Payment of debt or pre-program expenses
- Gifts/Awards/Scholarships



Programs Not Funded in this NOFO

- Housing counseling
- Economic development programs
- Housing programs
- Public facility improvement projects



Applicants that meet specific eligibility criteria may request additional funding up to 10 percent to reimburse for contracted fiscal agent services and must demonstrate the following:

- Agency has not been required to submit a single audit in the past two fiscal years;
- Agency will have an agreement in place with a fiscal agent for the 2023-24
 CDBG Public Service grant funds;
- Fiscal agent has the resources, experience, and capacity to perform the services; and
- Fiscal agent has reported a single audit in the most recent fiscal year.



Fiscal agent services includes, but are not limited to:

- Grant funding management
- Financial reporting
- General accounting practices
- Expense & reimbursement tracking, monitoring
- Grant billing & reimbursement document prep



Applicants must include the following with their completed application submission in order to request this additional funding.

- A quote or copy of an agreement or contract with a fiscal agent
 - Must include the proposed cost/rate & general scope of work
- Copy of the fiscal agent's most recent single audit
- Total funding request for the fiscal agent services itemized on the budget section of the application.

The City can request Applicants submit additional documentation to determine eligibility of this additional fiscal agent funding request.



If awarded, agencies will be required to show proof of an executed agreement with the fiscal agent within <u>45</u> days of entering in to contract with the city.

 Failure to execute an agreement with the fiscal agent will require the agency to demonstrate the organization's financial capacity to responsibly carryout the grant program and manage federal funds.



Public Services NOFO Priorities

- Low-Income Youth Services
- Support Services for Persons with Disabilities
- Support Services for Seniors



Low-Income Youth Services

- Services structured to provide safe, constructive environments, growth opportunities, strengthening of families and guidance for at-risk children or to augment educational opportunities for youth.
- Children & Youth: School age to 24 years old
- Applications include:
 - After-school recreational activities, including tutoring, literacy, reading, computers
 - Structured childcare and preschool education programs
 - Violence prevention programs
 - Financial literacy
 - Music and art programs that are development oriented



Support Services for Persons with Disabilities

- Services that support self-sufficiency and independent living.
- Examples include:
 - Case management
 - Transportation services
 - Other activities that promote a higher level of selfsufficiency for persons with disabilities in underserved areas



Support Services for Seniors

- Services that support self-sufficiency and independent living.
 Services provided should focus on helping seniors remain in their homes, improving nutrition, increasing socialization and providing respite for their caregivers.
- Examples include:
 - Transportation services
 - Case management
 - Other activities that promote a higher level of self-sufficiency for seniors in underserved areas



Reporting Requirements for Funded Agencies

Programmatic reports and reimbursement requests are <u>mandatory and due</u> <u>monthly</u> and include:

- Amount of money leveraged for the program (all funding)
- Total number of Phoenix residents assisted
- Area Median Income (AMI) for all Phoenix residents assisted
 - Total number of very low (30% AMI), low (50% AMI) or moderate (80%)
- Race, ethnicity, and disability status for all Phoenix residents assisted. HUD recognizes 10 races and 1 ethnicity (listed in the NOFO)



NOFO REVIEW PROCESS AND CRITERIA



Application Review Process

- All applications, submitted by 5pm on December 20, 2022, will be reviewed by City staff for eligibility, completeness and feasibility
- Eligible applications will receive a Technical Review, completed by City staff, notating any application concerns and/or questions
- Applicants will receive the Technical Review, via email, for their review and will have two business days to respond
- Applications that do not meet the minimum threshold for eligibility, completeness and feasibility will not be forwarded to the CD Review Committee for scoring



Technical Review Process

- Every eligible application will receive a Technical Review (emailed to contact person listed on the application form – Prompt #8)
- Read the review for accuracy and any application 'concerns' or 'notes'
- All eligible applications will receive a technical review email notification
 - Applicants who have technical review questions from city staff need to provide a written response by the stated deadline date
 - Applicants who do not have any technical review questions, do not need to respond



Technical Review Process

Public Services NOFO Common Issues:

- Direct service delivery
- Site control
- Insurance
- Fingerprinting

NOTE: The CD Review Committee will use all information (Application inclusive of detailed budget, staff Technical Review questions and Applicant responses, presentations, interviews) to score and/or rank proposals.



Application Review Process

- Community Development (CD) Review Committee
 - 11 members
 - Appointed by the Mayor
 - Represent needs of the entire city
 - Score proposals on 1000-point scale
 - Committee does not discuss individual proposals



Application Review Process

- The CD Review Committee is provided the NOFO applications, staff Technical Reviews and the Applicant technical responses. The committee will review, evaluate and score each application based on criteria outlined in the NOFO.
- Applications receiving scores <u>above</u> the **threshold score** may be invited to make a brief
 presentation to the CD Review Committee. Applications receiving a score <u>below</u> the
 threshold will be notified in writing and offered technical assistance for future funding
 opportunities.
- Agencies not present during their scheduled presentation time may be considered nonresponsive, impacting funding eligibility.
- If approved, awarded agencies must successfully contract with the City of Phoenix, which includes submitting all required pre-contract documents, detailed scope of work and approved budget within <u>forty-five</u> (45) days of award notification.



Application Evaluation Criteria

- Up to 250 points for each criteria
 - Organizational Capacity
 - Program Description and Need
 - Program Feasibility
 - Program Budget
- Total possible points: 1,000 points
- Applications that meet the CD Review Committee's threshold score are invited to present



NOFO Tips

- Previously funded proposals are available at the Burton Barr Library
 - Foundation and Grants Section
- More than one application is allowable must be separate programs with separate objectives and program beneficiaries. <u>Proposers must</u> develop separate applications.
- Submit early
- Select to receive a "delivery receipt" and ensure your email was sent/received successfully (do not encrypt)



NOFO Due Date

- Application must be submitted via email to nsd.procurement@phoenix.gov
- Applications are requested to be submitted as one PDF file
- All applications due:

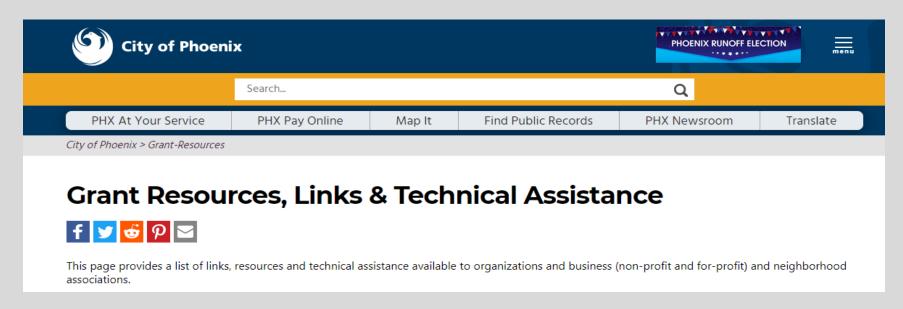
Tuesday, December 20, 2022, No later than 5:00pm Arizona time





Orientation PowerPoint Presentation

 Available at https://www.phoenix.gov/nsdsite/Pages/Grant-Resources.aspx





QUESTIONS?

PLEASE TYPE YOUR QUESTIONS IN THE CHAT FIELD OR UNMUTE TO SPEAK.







All questions must be directed, in writing, to the Procurement Officer, Christina Edwards, at nsd.procurement@phoenix.gov.

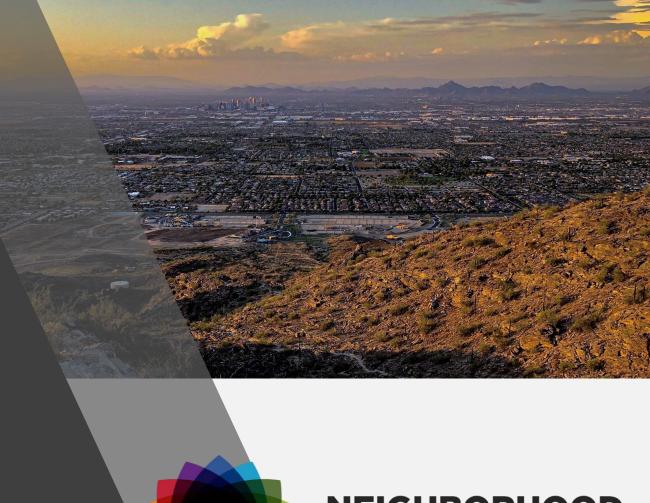


2023-24 CDBG **PUBLIC SERVICE** NOFO PROCESS **NSD-NOFO-22-007**





2023-24 CDBG PUBLIC FACILITY NOFO PROCESS NSD-NOFO-22-008





Orientation Agenda

- Introduction to Staff and NOFO
- NOFO Timeline
- Solicitation Transparency Policy
- Overview of Public Facility Program
- Overview of CDBG
 - Rules and eligibility
 - Reporting
- NOFO Review Process and Evaluation Criteria



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- Public Facility projects need to establish or expand the organization's capacity to provide programs and services to low- and moderate-income Phoenix residents
- Projects must meet the National Low- and Moderate-Income Objective and the eligible activity criteria.
- Projects that fail to meet the applicable tests will not be considered for funding.



Application submission must demonstrate the following:

- Maximum Request is \$150,000; minimum request is \$75,000
- Minimum 30 percent match of the total project cost is required
- Projects must be "shovel" ready
 - All planning and design, including scopes of work, architecture/engineering, and permitting, must be at an advanced stage and ready to bid to general contractors.
- Services provided at the facility are offered to low- and moderate-income Phoenix residents (demographic and area median income must be collected and reported to HUD via the City of Phoenix)
- CDBG funds are to be applied to the hard construction costs related to the project
- Funds must be expended by June 30, 2024



- NOFO can be downloaded: https://www.phoenix.gov/solicitations/1369
- For this NOFO, only one (1) application may be submitted, per organization
- No handwritten applications will be accepted
- Application (fillable form), project and/or site photos, design plans (if applicable), signed Project Commitment Letter for matching funds, signed addendum(s), plus additional required documentation.
- <u>Applications are requested to be submitted in one Portable Document</u> Format (PDF) and submitted in one email to nsd.procurement@phoenix.gov.



- Application signed by authorized representative of the organization. (Prompt #8 on the application)
- List the solicitation number (NSD-NOFO-22-008) in the email subject line when submitting your application.
- Applications are due by <u>5:00pm (local Arizona time)</u>, <u>Tuesday</u>,
 <u>December 20</u>, <u>2022</u>
- Late proposals will be disqualified



Eligible Applicants

Nonprofit organizations

Including faith-based organizations

Neighborhood organizations

Must be incorporated as a nonprofit

Public or Charter schools

 Must be located in and contribute to revitalization efforts in one of the city's targeted areas or the student population must primarily reside in a targeted neighborhood



Eligible Applicants

- Must be incorporated in Arizona as a nonprofit at time of application and in good standing with the Arizona Corporation Commission
- Does NOT have to be a 501(c)3
- Must be registered in the System for Award Management (SAM.gov) or provide proof they have initiated SAM.gov registration
- Must have a Unique Entity Identifier (UEI) number at time of proposal submission



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Addenda

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Phoenix City Code, Chapter 43, Section 43-36

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- All Applicants and their representatives will only discuss matters of this NOFO with the Procurement Officer
- Discussion may occur with the Mayor, City Council members, Deputy City Managers, Neighborhood Services staff, etc.
 ONLY at public meetings as requested in writing through the Procurement Officer.



Solicitation Transparency Policy

- As long as this NOFO is not discussed, Applicants may continue to discuss business that is unrelated to the NOFO with City staff.
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- All questions must be directed, in writing, to the Procurement Officer (nsd.procurement@phoenix.gov).



OVERVIEW OF PUBLIC FACILITY PROGRAM



Public Facilities

- Public Facilities include:
 - Senior and Youth Centers
 - Domestic Violence Shelters
 - Neighborhood Facilities
 - Childcare Buildings
- The Public Facility category does not include Housing Facility projects



Public Facility

- No activity can begin on the proposed project until <u>after the funding award</u>, <u>environmental review and competitive procurement process</u>.
 - Organizations are required to conduct an open and competitive bid process to procure a contractor(s) and are strongly encouraged to utilize the services of an architect on any CDBG project.
 - Contractors that develop or draft specifications, requirements, statements of work, or invitations for bids or requests for proposals <u>must be excluded</u> from competing for such procurements.
- Project must be "shovel" ready and commence by July 1, 2024.
- Pre-contract costs are not eligible
- Federal funding requirements may extend original timeline



Public Facility

- To assure the long-term benefit for low- and moderate-income persons, CDBG funds provided for Public Facility projects are in the form of a deferred loan.
 - The CDBG loan is secured by placement of a lien on the real property.
 - The deferred loan does not have to be repaid, provided the organization provides CDBG eligible services for the specified time period of five (5) years from the completion of the project (certificate of completion).
 - If during the five-year period following the completion of the project, the property is no longer used to meet a national objective, then the funded organization must pay the city of Phoenix the current market value of the property less any portion of the value attributed to non-CDBG funds.
 - The lien is released upon completion of the appropriate service term.



Eligible Activities

- Eligible activities include:
 - Acquisition
 - Construction
 - Rehabilitation
 - Americans with Disabilities Act (ADA)
 Modifications



Ineligible Public Facility Activities

- Projects that do not establish or expand services to low- and moderateincome Phoenix residents
- Projects that primarily serve people residing outside of Phoenix
- Projects or facilities that do not primarily serve low- and moderateincome clients
- Construction or rehabilitation of housing units or administrative offices
- Pre-design costs (architectural/engineering costs only) or agency staff costs/project management
- Pre-project expenses (exclusive of "shovel" ready, pre-funding activities)



Ineligible Public Facility Activities

- Political activities
- Religious activities
- Income payments
- Stipends
- Marketing, fundraising, gifts, awards, scholarships
- Projects/services that promote religion
- Operation or maintenance costs
- Entertainment, furnishings, and personal property purchases



OVERVIEW OF COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG)

CDBG: A Brief History

- 1974: legislation enacted
- 1975: Phoenix receives an allocation
 - Funds managed by U.S. Department of Housing and Urban Development (HUD)
 - Formula grants to entitlement communities such as Phoenix



CDBG Purpose

To develop viable, urban communities by providing decent housing and a suitable living environment, and by expanding economic opportunities, primarily for low- and moderate-income individuals.



CDBG National Objectives

Three ways to meet the CDBG National Objective:

- Income-based: Clients served earn less than 80% of median income
- Area-based: Program targets clients residing in distinct low-income census tracts
- <u>Presumed benefit</u>: Clients are 'presumed' to be low-income: elderly, severely disabled adults, abused children or homeless individuals, persons with AIDS, migrant farm workers, battered spouses



Eligible Applicants

To be eligible for this NOFO agency/organization must:

- Primarily serve low- and moderate-income Phoenix residents.
- Programs must provide direct services to clients.



Reporting Requirements for Funded Agencies

- Reimbursement requests are mandatory and <u>due during the construction phase of</u> the project; 10% retainage is held on each payment request.
- Programmatic reports are mandatory and will be <u>due quarterly</u>, for one year after the completion of the project (issuance of certificate of completion) including:
 - ✓ Amount of money leveraged for the program (all funding)
 - ✓ Total number of persons assisted, including number of Phoenix residents assisted
 - ✓ Area Median Income (AMI) levels of persons assisted total number of very low (30% AMI), low (50% AMI) or moderate (80%)
 - ✓ Race, ethnicity, and disability status of the persons assisted. HUD recognizes 10 races and 1 ethnicity (listed in the NOFO)
 - ✓ Certification of Continuing Use



NOFO REVIEW PROCESS AND CRITERIA



- All applications submitted by 5pm on Tuesday, December 20, 2022, will be reviewed by City staff for eligibility, completeness and feasibility
- Eligible applications will receive a Technical Review, completed by City staff, notating any application concerns and/or questions
- Applicants will receive the Technical Review, via email, for their review and will have two business days to respond
- Applications that meet the minimum threshold for eligibility will be forwarded to the CD Review Committee for scoring



Technical Review Process

- Every eligible application will receive a Technical Review (emailed to contact person listed on the Application form, Prompt #8)
- Read the review for accuracy and any application 'concerns' or 'notes'
- All eligible Applicants will receive a technical review email notification
 - Applicants who have technical review questions from city staff need to provide a written response by the stated deadline date
 - Applicants who do not have any technical review questions, do not need to respond



Technical Review Process

Public Facility Common Issues:

- 30% Matching Funds
- Architectural costs
- Insurance
- Site control

NOTE: The CD Review Committee will use all information (proposal package and application, staff Technical Review questions and Proposer responses, presentations, interviews) to score and/or rank proposals.



- Community Development (CD) Review Committee
 - 11 members
 - Appointed by the Mayor
 - Represent needs of the entire city
 - Score proposals on 1000-point scale
 - Committee does not discuss individual proposals



- The CD Review Committee are provided the NOFO applications, with the required documents, staff Technical Reviews and the Applicant technical responses.
- The committee will review, evaluate and score each application based on the Public Facility criteria outlined in the NOFO.
- Applications receiving scores above the threshold score may be invited to
 make a brief presentation to the CD Review Committee. Applications receiving
 a score below the threshold will be notified in writing and offered technical
 assistance for future funding opportunities.
- Organizations not present during their scheduled presentation time may be considered non-responsive, impacting funding eligibility.



- The CD Review Committee will develop funding recommendations and forward the recommendations to the Community and Cultural Investment (CCI) subcommittee and then formal City Council for final approval.
- Award notifications will be in May 2023
- If approved, awarded organizations must successfully contract with the City of Phoenix, which includes submitting all required pre-contract documents, detailed scope of work and approved budget within fortyfive (45) days of award notification.



Application Evaluation Criteria

- Up to 250 points for each criteria
 - Organizational Capacity and Past Experience
 - Project Description and Need
 - Project Feasibility
 - Project Budget
- Total possible points: 1,000 points
- Applications that meet the CD Review Committee's threshold score are invited to present



NOFO Tips

- Previously funded applications are available at the Burton Barr Library – Foundation and Grants Section
- For this NOFO, only one application per organization is allowed
- Submit early
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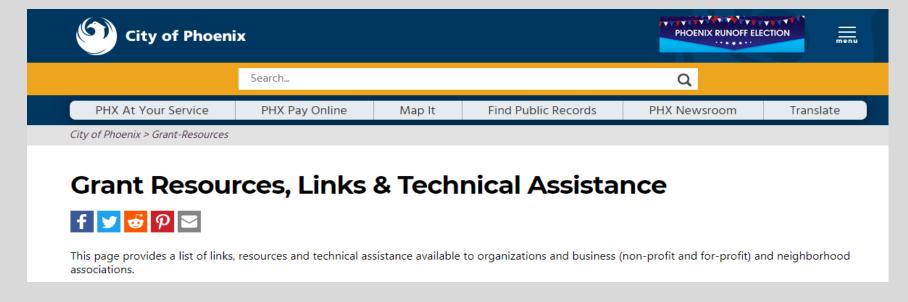
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- Applications are requested to be submitted as <u>one</u>
 PDF file
- All applications due:

Tuesday, December 20, 2022, No later than 5 pm Arizona time



Orientation PowerPoint Presentation

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QUESTIONS?

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2023-24 CDBG PUBLIC FACILITY NOFO PROCESS



